

Message Text

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PAGE 01 COLOMB 00659 240606Z
ACTION NEA-10

INFO OCT-01 EB-08 ISO-00 /019 W
-----240607 022579 /14
R 240444Z FEB 77
FM AMEMBASSY COLOMBO
TO USDOC WASHDC
INFO SECSTATE WASHDC 6757

UNCLAS COLOMBO 0659

E.O. 11652:N/A
TAGS: BBSR, CE
SUBJECT: WTDR/FTI A. TURAB AND COMPANY

REF 76 USDOC 20907

1. SRI LANKA 2. CNTRY CODE 542 3. SER. NO:-

4. TURAB AND COMPANY, A

4A. CODE: - 4B. CODE:- 4C. CODE: -

5. 178 BANKSHALL STREET

6. COLOMBO 11, SRI LANKA

7. ESTABL: 1948 8. EMPL: 11 9. SIZE: (20-X) MEDIUM

10. REPUTATION: (22-X) GOOD

11. N/A

12. RPT . DATE 02/77

13A. 32200 RETL., AGT., DIST., AND IMP. OF GLASSWARE

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13B. 34293 RETL., AGT., DIST., AND IMP. OF VACUUM FLASKS

13C. 35852 RETL., AGT., DIST., AND IMP. OF AIR CONDITIONERS

13D. 35853 RETL., AGT., DIST. AND IMP. OF REFRIGERATION EQUIPMENT

13E. 28913 RETL. AGT., DIST. AND IMP. OF GLUES AND ADHESIVES

13F. 38610 AGT., DIST., AND IMP. OF PHOTOGRAPHIC MATERIALS

13G. 39550 RETL., AGT., DIST., AND IMP. OF CARBON PAPER
AND INKED RIBBONS

13H. RETL., AGT., DIST., AND IMP. OF CELLULOSE TAPES

14. CONTACT: H.M. MUSAJEE TITLE: SENIOR PARTNER

15. CABLE: ATURABCO 16. TELEX: N/A

17. TEL: 24246 AND 21602

18. FINANCIAL REF: COMMERCIAL BANK OF CEYLON LIMITED
57 SIR BARON JAYATILAKE MAWATHA, COLOMBO 1

19. TRADE REF: HUNT MANUFACTURING COMPANY 1405 LOCUST STREET
PHILADELPHIA, PENNSYLVANIA 19102.

20 . FOREIGN FIRMS REPRESENTED: AGENCY REPS. OF THE FOLLOWING
FIRMS: (A) SAINT-GOBAIN INDUSTRIES, P.O. BOX 1925, 45009
ORLEANS, CEDEX, FRANCE FOR "DURALEX" GLASSWARE, ACQUIRED 1952;
(B) EAGLE VACUUM BOTTLE MANUFACTURING COMPANY (PRIVATE) LTD.
P.O. BOX 3131, BOMBAY 400003, INDIA FOR "EAGLE" VACUUM FLASKS
AND REFILLS, ACQ. 1948; (C) LINGNER AND FISCHER, GMBH, D-7580
BBUHL BADEN, WEST GERMANY FOR "UHU" GLUE AND ADHESIVES ACQ.
1951; (D) TURA PHOT GMBH, WEST GERMANY FOR PHOTOGRAPHIC
MATERIALS ACQ. 1976; (E) GEHA-WERKE, GMBH, P.O. BOX 123, 3
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HANOVER, WEST GERMANY FOR CARBON PAPERS AND INKED RIBBONS,
ACQ. 1955 AND (F) BEIRSDORF AG, UNNASTRASSE 48 D2000
HAMBURG 20, WEST GERMANY FOR "TESAFILM" CELLULOSE
TAPES, ACQ. 1971.

21. THE FIRM IS LOCATED ON THE FIRST FLOOR OF ITS OWN
THREE STORIED BUILDING SITUATED ON ABOUT 250 SQUARE METERS
OF LAND (VALUED OVER RS. 150,000 -\$17,000) ALONG A BUSY
ROAD IN THE HEART OF PETTAH, AN IMPORTANT BUSINESS AND
SHOPPING CENGER OF COLOMBO. THE SECOND AND THIRD FLOORS,
REPORTEDLY, ARE USED AS RESIDENTIAL QUARTERS WHILE THE
MEZZANINE FLOOR HOUSES THE SENIOR PARTNER'S AIR CONDITIONED
OFFICE. THE FIRM, WHICH COMMENCED BUSINESS IN 1948 AS A
PROPRIETARY CONCERN, WAS CONVERTED INTO A PARTNERSHIP IN
1965, THE OTHER PARTNER BEING A SON OF THE PROPRIETOR.
ALTHOUGH BOTH PARTNERS ARE REGISTERED CEYLONESE, THEY
COME FROM A VERY RESPECTABLE BORAH FAMILY AND, THEREFORE,
ARE IN A POSITION TO PROCURE BUSINESS FROM THIS RICH
COMMUNITY IN SRI LANKA. PROOF OF THIS NOTED IN THE

FIRM'S RECENT IMPORTS OF AIR CONDITIONERS. WITH THE MONOPOLY OF IMPORTS BEING VESTED IN THE SRI LANKA STATE TRADING (GENERAL) CORPORATION, THE FIRM'S IMPORT QUOTAS HAVE BEEN DRASTICALLY REDUCED. ITS IMPORTS CHIEFLY (AS IN THE CASE OF AIR CONDITIONERS) ARE ON "CONVERTIBLE RUPEE ACCOUNT" (CRA), WHICH IT PURCHASES FROM CRA HOLDERS. THE EMBASSY WAS INFORMED BY THE SENIOR PARTNER THAT ANOTHER SON OF HIS WOULD SHORTLY BE IN CHARGE OF PROVIDING AFTER SALES SERVICES FOR WHICH AMPLE SPACE IS AVAILABLE. ACCORDING TO BANKING SOURCES, THE FIRM MAINTAINS A SATISFACTORY CURRENT ACCOUNT AND MEETS ITS COMMITMENTS REGULARLY. LOCAL BUSINESS SOURCES STATE THAT THE SENIOR PARTNER OWNS A BUNGALOW ON 450 SQ. METERS WORTH OVER RS. 100,000 (\$11,500) IN A RESIDENTIAL QUARTER ABOUT 3 1/2 MILES FROM THE FORT AND THAT THE MANAGEMENT MAY BE CONSIDERED RESPECTABLE AND UNLIKELY TO ENTER INTO ANY ENGAGEMENTS WHICH IT COULD NOT FULFILL. THE FIRM IS RECOMMENDED

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AS A GRADE CONTACT FOR INTERESTED AMERICAN FIRMS.

22. PREPARED BY: S. PATHMANATHAN. APPROVED BY: JPSPILLANE
AT: U.S. EMBASSY, COLOMBO, SRI LANKA.
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NNN

Message Attributes

Automatic Decaptioning: X
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Sent Date: 24-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
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Litigation Codes:
Litigation History:
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Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI A. TURAB AND COMPANY
TAGS: BBSR, CE
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/0572c1bf-c288-dd11-92da-001cc4696bcc
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